

Attijariwafa bank's Board of Directors, chaired by Mr Mohamed El Kettani, met on 20 November 2019, in order to review the activity and approve the financial statements as of 30 September 2019.

Net banking income grew, as of 30th September 2019, by **5.0%** to **MAD 17.6 billion**: interest margin **(+5.4%)**, net fee income **(+2.4%)** and income from market activities **(+3.7%)**.

Gross operating income rose by **5.2%** to **MAD 9.3 billion** and cost of risk improved by **4.7%** to **MAD 1.4 billion**.

Net income group share amounted to **MAD 4.4 billion**, up **4.1%**. Excluding exceptional items*, NIGS would have increased by **8.8%**.

The group's financial position strengthened thanks to the increase of shareholders' equity by **MAD 5.8 billion** to **MAD 52.5 billion (+12.4%**)** and profitability remained in line with best standards (RoE: **14.8%** and RoA: **1.4%**).

(*): Exceptional items impacting the 2019 consolidated financial statements for the first time
 - Entry into force of the new social cohesion tax in Morocco
 - IFRS adjustments regarding the impact on earnings of the discount granted to employees in the December 2018 capital increase reserved for employees.
 - Application of IFRS 16

(**) based on 30 September 2018

FINANCIAL STATEMENTS

Consolidated financial statements at 30 September 2019

CONSOLIDATED IFRS BALANCE SHEET at 30 September 2019

ASSETS (under IFRS)	09/30/2019	12/31/2018
Cash, Central banks, Public treasury, Postal cheque	22 110 991	18 536 591
Financial assets at fair value through profit or loss (FV P&L)	54 287 296	61 567 279
Trading assets	54 052 497	61 318 331
Other financial assets at fair value through profit or loss	234 799	248 947
Hedging derivatives		
Financial assets at fair value through other comprehensive income	50 598 678	43 190 734
Debt instruments at fair value through other comprehensive income (recycling)	13 480 106	10 086 448
Equity instruments at fair value through other comprehensive income (no recycling)	2 593 710	2 328 058
Financial assets at fair value through other comprehensive income (Insurance)	34 524 862	30 776 229
Securities at amortised cost	15 225 316	15 101 428
Loans & receivables Financial Institutions at amortised cost	24 768 406	28 791 443
Loans & receivables Customers at amortised cost	312 355 319	305 059 677
Asset revaluation difference - PF interest hedged		
Financial Placement of insurance activities		
Current tax assets	259 742	181 922
Deferred tax assets	3 050 496	2 866 699
Adjustment & other asset accounts	11 483 107	13 667 001
Non current assets held for sale	103 662	97 044
Investments in equity method companies	79 687	86 699
Investment property	2 457 466	2 522 538
Property, plant, equipment	7 150 934	5 687 723
Intangible assets	2 796 250	2 617 343
Goodwill	9 887 936	9 951 595
TOTAL ASSETS IFRS	516 615 285	509 925 715

LIABILITIES (under IFRS)	09/30/2019	12/31/2018
Central banks, Public treasury, Postal cheque	3 890	3 056
Financial liabilities at fair value through profit or loss (FV P&L)	421 252	400 624
Trading liabilities	421 252	400 624
Other financial liabilities at fair value through profit or loss		
Hedging derivatives		
Debts - Financial Institutions	47 156 557	47 314 854
Debts - Customers	324 561 015	332 005 586
Notes & certificates issued	21 142 182	15 508 094
Liability revaluation difference - PF interest hedged		
Current tax liability	976 221	864 710
Deferred tax liability	2 494 315	1 975 571
Adjustment & other liability accounts	15 847 436	12 306 933
Debts related to non current assets held for sale		
Insurance technical provision	35 673 842	33 639 357
Provisions	2 667 672	2 608 204
Subsidies and allocated funds	164 236	361 230
Subordinated funds and special guarantee funds	13 029 207	12 466 102
SHAREHOLDERS' EQUITY	52 477 458	50 471 394
Equity and related reserves	12 551 765	12 551 765
Consolidated reserves	32 355 631	29 387 656
Group share	28 600 848	25 596 383
Non-controlling interests	3 754 784	3 791 273
Unrealized or deferred Gains/losses through other comprehensive income	2 317 074	1 796 769
Group share	902 648	665 060
Non-controlling interests	1 414 426	1 131 708
Net income	5 252 988	6 735 205
Group share	4 399 549	5 706 129
Non-controlling interests	853 439	1 029 075
TOTAL LIABILITIES IFRS	516 615 285	509 925 715

CONSOLIDATED IFRS INCOME STATEMENT at 30 September 2019

	09/30/2019	09/30/2018
Interest and similar income	16 239 393	15 620 955
interest and similar expenses	-5 231 496	-5 178 822
NET INTEREST MARGIN	11 007 896	10 442 133
Fees received	4 390 644	4 269 920
Fees paid	-576 354	-544 876
NET FEE INCOME	3 814 290	3 725 044
Net gains or losses occurred by the hedging of net positions		
Net gains or losses on other financial instruments at fair value through profit or loss	2 435 813	2 255 007
Net gains or losses on trading assets/liabilities	2 435 813	2 255 007
Net gains or losses on other financial assets/liabilities at fair value through profit or loss		
Net gains or losses on Financial Instruments at fair value through other comprehensive income	547 512	620 961
Net gains or losses on debt instruments at fair value through other comprehensive income (recycling)	6 318	41 169
Remuneration of equity instruments measured at fair value through other comprehensive income that will not be reclassified subsequently to profit or loss (Dividends)	104 736	83 231
Remuneration of financial assets measured at fair value through other comprehensive income that will not be reclassified subsequently to profit or loss (Insurance)	436 458	496 562
Net gains or losses on derecognition of financial assets measured at amortised cost		
Net gains (losses) arising from the reclassification of financial assets through other comprehensive income to financial assets at fair value through profit or loss		
Income from other activities	6 834 819	5 883 445
Expenses on other activities	-7 064 716	-6 187 112
NET BANKING INCOME	17 575 615	16 739 479
General operating expenses	-7 227 489	-7 114 404
Amortization & Depreciation expenses - tangible & intangible assets	-1 084 239	-821 384
GROSS OPERATING INCOME	9 263 887	8 803 691
Cost of Risk	-1 359 765	-1 426 406
NET OPERATING INCOME	7 904 123	7 377 285
+/- Share net income Equity method	8 835	8 810
Net gains or losses on other assets	16 168	56 788
Goodwill variations value		
PRE-TAX INCOME	7 929 126	7 442 884
Net Income Tax	-2 676 138	-2 392 672
Net income from discounted or held-for-sale operations		
NET INCOME	5 252 988	5 050 212
Non-controlling interests	-853 439	-823 992
NET INCOME GROUP SHARE	4 399 549	4 226 220
Earnings per share	20,96	20,76
Diluted earnings per share	20,96	20,76

PARENT COMPANY FINANCIAL STATEMENTS at 30 september 2019

BALANCE SHEET at 30 September 2019

(thousand MAD)

ASSETS	09/30/2019	12/31/2018
Cash and balances with central banks, the treasury and post office accounts	10 042 241	8 093 723
Loans and advances to credit institutions and similar establishments	31 409 747	33 042 666
. Sight	4 297 489	4 036 029
. Term	27 112 258	29 006 636
Loans and advances to customers	194 256 403	192 683 277
. Short-Term & consumer loans and participatory financing	51 167 757	54 226 667
. Equipment loans and participatory financing	64 653 086	65 803 335
. Mortgage loans and participatory financing	62 575 288	60 953 282
. Other loans and participatory financing	15 860 272	11 699 993
Receivables acquired through factoring	10 517 952	10 861 011
Trading securities and available-for-sale securities	68 851 341	66 340 133
. Treasury bills and similar securities	44 553 754	44 914 479
. Other debt securities	9 023 477	6 130 636
. Fixed income Funds	15 111 280	15 106 218
. Sukuk certificates	162 829	188 799
Other assets	3 917 368	5 486 261
Investment securities	8 485 534	8 751 621
. Treasury bills and similar securities	8 485 534	8 751 621
. Other debt securities		
. Sukuk certificates		
Investments in affiliates and other long-term investments	19 085 729	18 832 707
. Investment in affiliates companies	18 095 842	17 828 403
. Other and similar investments	989 887	1 004 304
. Moudaraba and Moucharaka securities		
Subordinated loans		
Investment deposit given		
leased and rented assets	1 032 199	672 004
Fixed assets given in Ijara		
Intangible assets	2 234 362	2 121 303
Property, plant and equipment	3 682 276	3 735 375
Total Assets	353 515 152	350 620 082
LIABILITIES	09/30/2019	12/31/2018
Amounts owing to central banks, the treasury and post office accounts		
Amounts owing to credit institutions and similar establishments	37 368 037	38 672 841
. Sight	3 785 524	4 009 934
. Term	33 582 513	34 662 907
Customer deposits	225 826 732	234 507 882
. Current accounts in credit	148 003 092	148 095 873
. Savings accounts	29 124 946	28 537 587
. Term deposits	38 469 362	43 595 847
. Other accounts in credit	10 229 332	14 278 574
Debts to customers on participatory financing		
Debt securities issued	12 657 507	8 547 047
. Negotiable debt securities	12 657 507	8 547 047
. Bonds		
. Other debt securities issued		
Other liabilities	20 126 834	12 788 959
General provisions	3 718 092	3 562 853
Regulated provisions		
Subsidies, public funds and special guarantee funds		
Subordinated debt	11 169 107	11 042 935
Investment deposits received		
Revaluation reserve	420	420
Reserves and premiums related to share capital	34 794 175	34 794 175
Share capital	2 098 597	2 098 597
Shareholders, unpaid share capital (-)		
Retained earnings (+/-)	1 876 196	389
Net income to be allocated (+/-)		
Net income for the financial year (+/-)	3 879 453	4 603 983
Total liabilities	353 515 152	350 620 082

INCOME STATEMENT at 30 September 2019

(thousand MAD)

	09/30/2019	09/30/2018
OPERATING INCOME FROM BANKING ACTIVITIES	14 239 203	13 715 436
Interest and similar income from transactions with credit institutions	773 531	730 857
Interest and similar income from transactions with customers	7 419 873	7 176 380
Interest and similar income from debt securities	217 612	186 293
Income from equity securities and Sukuk certificates	1 459 505	1 379 288
Income from Moudaraba and Mourabaha securities		
Income from lease-financed fixed assets	194 393	18 429
Income from fixed assets given in Ijara		
Fee income provided from services	1 413 704	1 310 089
Other banking income	2 760 584	2 914 100
Transfer of expenses on investment deposit received		
OPERATING EXPENSES ON BANKING ACTIVITIES	4 272 494	4 659 832
Interest and similar expenses on transactions with credit institutions	686 187	638 740
Interest and similar expenses on transactions with customers	1 666 878	1 820 472
Interest and similar expenses on debt securities issued	224 947	141 872
Expenses on Moudaraba and Moucharaka securities		
Expenses on lease-financed fixed assets	75 655	26 728
Expenses on fixed assets given in Ijara		
Other banking expenses	1 618 828	2 032 020
Transfer of income on investment deposits received		
NET BANKING INCOME	9 966 708	9 055 604
Non-banking operating income	36 970	65 317
Non-banking operating expenses		1 887
OPERATING EXPENSES	3 701 796	3 486 354
Staff costs	1 720 363	1 632 236
Taxes other than on income	95 180	95 184
External expenses	1 452 859	1 397 770
Other general operating expenses	49 898	37 027
Depreciation, amortisation and provisions	383 497	324 137
PROVISIONS AND LOSSES ON IRRECOVERABLE LOANS	1 119 947	1 190 680
Provisions for non-performing loans and signature loans	775 175	963 532
Losses on irrecoverable loans	74 947	65 639
Other provisions	269 824	161 508
PROVISION WRITE-BACKS AND AMOUNTS RECOVERED ON IMPAIRED LOANS	357 433	431 990
Provision write-backs for non-performing loans and signature loans	246 248	282 128
Amounts recovered on impaired loans	29 985	35 888
Other provision write-backs	81 199	113 974
INCOME FROM ORDINARY ACTIVITIES	5 539 368	4 873 990
Non-recurring income	4 618	9 245
Non-recurring expenses	92 282	9 554
PRE-TAX INCOME	5 451 705	4 873 681
Income tax	1 572 251	1 285 383
NET INCOME FOR THE FINANCIAL YEAR	3 879 453	3 588 298