

# FINANCIAL STATEMENTS

## Consolidated financial statements at 31st march 2019



التجاري وفا بنك  
Attijariwafa bank

### CONSOLIDATED IFRS BALANCE SHEET at 31<sup>st</sup> march 2019

(thousand MAD)

ASSETS (under IFRS)	03/31/2019	12/31/2018
Cash, Central banks, Public treasury, Postal cheque	25 592 055	18 536 591
<b>Financial assets at fair value through profit or loss (FV P&amp;L )</b>	<b>62 385 015</b>	<b>61 567 279</b>
Trading assets	62 142 036	61 318 331
Other financial assets at fair value through profit or loss	242 978	248 947
Hedging derivatives		
<b>Financial assets at fair value through other comprehensive income</b>	<b>45 243 411</b>	<b>43 190 734</b>
Debt instruments at fair value through other comprehensive income (recycling)	10 151 817	10 086 448
Equity instruments at fair value through other comprehensive income (no recycling)	2 334 029	2 328 058
Financial Assets at fair value through other comprehensive income (Insurance)	32 757 566	30 776 229
Financial assets at amortised cost	15 654 182	15 101 428
Loans & receivables Financial Institutions at amortised cost	24 517 960	28 791 443
Loans & receivables Customers at amortised cost	306 369 494	305 059 677
Asset reevaluation difference - PF interest hedged		
Financial Placement of insurance activities		
Current tax assets	160 564	181 922
Deferred tax assets	2 928 467	2 866 699
Adjustment & other asset accounts	11 841 726	13 667 001
Non current assets held for sale	98 009	97 044
Investments in equity method companies	85 449	86 699
Investment property	2 503 734	2 522 538
Tangible fixed assets	7 289 357	5 687 723
Intangible assets	2 668 797	2 617 343
Goodwill	9 931 475	9 951 595
<b>TOTAL ASSETS IFRS</b>	<b>517 269 694</b>	<b>509 925 715</b>

LIABILITIES (under IFRS)	03/31/2019	12/31/2018
Central banks, Public treasury, Postal cheque	4 358	3 056
<b>Financial liability FV PL</b>	<b>610 706</b>	<b>400 624</b>
Financial liabilities held-for-trading	610 706	400 624
Financial liabilities designated at fair value through profit or loss		
Hedging derivatives		
Debts - Financial Institutions	53 724 240	47 314 854
Debts - Customers	324 179 248	332 005 586
Notes & certificates issued	17 237 963	15 508 094
Liability reevaluation difference - PF interest hedged		
Current tax liability	449 899	864 710
Deferred tax liability	2 294 519	1 975 571
Adjustment & other liability accounts	20 254 222	12 306 933
Debt related to non current assets held for sale		
Insurance Contractual liabilities	33 231 788	33 639 357
Provisions	2 729 318	2 608 204
Subsidies and allocated funds	147 576	361 230
Subordinated funds and special guarantee funds	12 797 691	12 466 102
<b>SHAREHOLDERS' EQUITY</b>	<b>49 608 168</b>	<b>50 471 394</b>
Equity and related reserves	12 551 765	12 551 765
<b>Consolidated reserves</b>	<b>33 095 919</b>	<b>29 387 656</b>
Group share	28 787 303	25 596 383
Non-controlling interests	4 308 616	3 791 273
<b>Unrealized or deferred Gains / losses through OCI</b>	<b>2 283 032</b>	<b>1 796 769</b>
Group share	882 567	665 060
Non-controlling interests	1 400 466	1 131 708
<b>Current net income</b>	<b>1 677 452</b>	<b>6 735 205</b>
Group share	1 422 932	5 706 129
Non-controlling interests	254 520	1 029 075
<b>TOTAL LIABILITIES IFRS</b>	<b>517 269 694</b>	<b>509 925 715</b>

**CONSOLIDATED INCOME STATEMENT UNDER IFRS at 31<sup>st</sup> march 2019**

(thousand MAD)

	03/31/2019	03/31/2018
Interest and similar income	5 390 626	4 993 250
interest and similar expenses	-1 788 502	-1 657 607
<b>NET INTEREST MARGIN</b>	<b>3 602 124</b>	<b>3 335 643</b>
Fees received	1 439 494	1 415 123
Fees paid	-170 866	-161 049
<b>NET FEE INCOME</b>	<b>1 268 629</b>	<b>1 254 074</b>
<b>Net gains or losses occurred by the hedging of net positions</b>		
<b>Net gains or losses on other financial instruments at fair value through profit or loss</b>	<b>928 752</b>	<b>893 670</b>
Net gains or losses on trading assets/liabilities	928 752	893 345
Net gains or losses on other financial assets/liabilities at fair value through profit or loss		325
<b>Net gains or losses on Financial instruments at fair value through other comprehensive income</b>	<b>46 290</b>	<b>60 247</b>
Net gains or losses on debt instruments at fair value through other comprehensive income (recycling)	7 362	60 247
Remunerations on Equity instruments at fair value through other comprehensive income (no recycling), dividends	30 656	
Remunerations on financial assets at fair value through OCI recyclables (Insurance)	8 272	
<b>Net gains or losses on derecognition of financial assets measured at amortised cost</b>		
<b>Net gains or losses related to reclassification from amortised cost to financial assets at FV through PL</b>		
Income from other activities	2 098 865	1 896 191
Expenses on other activities	-1 992 632	-1 816 428
<b>NET BANKING INCOME</b>	<b>5 952 029</b>	<b>5 623 397</b>
General operating expenses	-2 352 346	-2 283 917
Amortization & Depreciation expenses - tangible & intangible assets	-363 544	-278 856
<b>GROSS OPERATING INCOME</b>	<b>3 236 140</b>	<b>3 060 624</b>
Cost of Risk	-621 529	-607 267
<b>NET OPERATING INCOME</b>	<b>2 614 611</b>	<b>2 453 357</b>
Share of net income from Investments in equity method companies	2 830	2 958
Net gains or losses on other assets	4 226	45 408
Goodwill variations value		
<b>PRE-TAX INCOME</b>	<b>2 621 667</b>	<b>2 501 724</b>
Net Income Tax	-944 215	-837 465
Net income from discounted or held-for-sale operations		
<b>NET INCOME</b>	<b>1 677 452</b>	<b>1 664 259</b>
Non-controlling interests	-254 520	-317 249
<b>NET INCOME GROUP SHARE</b>	<b>1 422 932</b>	<b>1 347 010</b>
Basic earnings per share	6,8	6,6
Diluted earnings per share	6,8	6,6

**First time application of IFRS 16 « LEASES »**

This new standard supersedes, as from 1 January 2019, the existing standard, IAS 17. It modifies the accounting requirements for leases, more specifically in relation to the lessees' financial statements, with very few impacts for the lessors.

**IFRS 16 impacts :**

This new standard has generated an increase in tangible fixed assets (right-to-use) and lease liabilities of MAD **1.5** billion. The new standard had a negative impact of MAD **10** million on the net income group share.

# PARENT COMPANY FINANCIAL STATEMENTS at 31<sup>st</sup> march 2019

## BALANCE SHEET at 31<sup>st</sup> march 2019

ASSETS	03/31/2019	12/31/2018
<b>Cash and balances with central banks, the treasury and post office accounts</b>	<b>13 018 713</b>	<b>8 093 723</b>
<b>Loans and advances to credit institutions and similar establishments</b>	<b>30 369 802</b>	<b>33 042 666</b>
. Sight	2 307 413	4 036 029
. Term	28 062 390	29 006 636
<b>Loans and advances to customers</b>	<b>192 987 472</b>	<b>192 683 277</b>
. Short-Term & consumer loans and participatory financing	52 685 194	54 226 667
. Equipment loans and participatory financing	66 453 727	65 803 335
. Mortgage loans and participatory financing	61 234 179	60 953 282
. Other loans and participatory financing	12 614 371	11 699 993
<b>Receivables acquired through factoring</b>	<b>10 383 428</b>	<b>10 861 011</b>
<b>Trading securities and available-for-sale securities</b>	<b>72 540 608</b>	<b>66 340 133</b>
. Treasury bills and similar securities	47 991 855	44 914 479
. Other debt securities	9 255 623	6 130 636
. Fixed income Funds	15 102 292	15 106 219
. Sukuk certificates	190 839	188 799
<b>Other assets</b>	<b>5 742 418</b>	<b>5 486 261</b>
<b>Investment securities</b>	<b>8 817 943</b>	<b>8 751 621</b>
. Treasury bills and similar securities	8 817 943	8 751 621
. Other debt securities		
. Sukuk certificates		
<b>Investments in affiliates and other long-term investments</b>	<b>18 820 207</b>	<b>18 832 707</b>
. Investment in affiliates and similar securities	17 828 403	17 828 403
. Other and similar investments	991 804	1 004 304
. Moudaraba and Moucharaka securities		
<b>Subordinated loans</b>		
<b>Investment deposit given</b>		
<b>leased and rented assets</b>	<b>653 354</b>	<b>672 004</b>
<b>Fixed assets given in Ijara</b>		
<b>Intangible assets</b>	<b>2 153 294</b>	<b>2 121 303</b>
<b>Property, plant and equipment</b>	<b>3 735 993</b>	<b>3 735 375</b>
<b>Total Assets</b>	<b>359 223 232</b>	<b>350 620 082</b>

(thousand MAD)

LIABILITIES	03/31/2019	12/31/2018
<b>Amounts owing to central banks, the treasury and post office accounts</b>		
<b>Amounts owing to credit institutions and similar establishments</b>	<b>42 892 760</b>	<b>38 672 841</b>
. Sight	3 942 031	4 009 934
. Term	38 950 729	34 662 907
<b>Customer deposits</b>	<b>228 226 679</b>	<b>234 507 882</b>
. Current accounts in credit	146 527 049	148 095 873
. Savings accounts	28 717 027	28 537 587
. Term deposits	41 832 910	43 595 847
. Other accounts in credit	11 149 693	14 278 574
<b>Debts to customers on participatory financing</b>		
<b>Debt securities issued</b>	<b>9 629 725</b>	<b>8 547 047</b>
. Negotiable debt securities	9 629 725	8 547 047
. Bonds		
. Other debt securities issued		
<b>Other liabilities</b>	<b>20 703 818</b>	<b>12 788 959</b>
<b>General provisions</b>	<b>3 616 850</b>	<b>3 562 853</b>
<b>Regulated provisions</b>		
<b>Subsidies, public funds and special guarantee funds</b>		
<b>Subordinated debt</b>	<b>11 144 802</b>	<b>11 042 935</b>
<b>Investment deposits received</b>		
<b>Revaluation reserve</b>	<b>420</b>	<b>420</b>
<b>Reserves and premiums related to share capital</b>	<b>34 794 175</b>	<b>34 794 175</b>
<b>Share capital</b>	<b>2 098 597</b>	<b>2 098 597</b>
<b>Shareholders, unpaid share capital (-)</b>		
<b>Retained earnings (+/-)</b>	<b>389</b>	<b>389</b>
<b>Net income to be allocated (+/-)</b>	<b>4 603 983</b>	
<b>Net income for the financial year (+/-)</b>	<b>1 511 033</b>	<b>4 603 983</b>
<b>Total liabilities</b>	<b>359 223 232</b>	<b>350 620 082</b>

## INCOME STATEMENT at 31<sup>st</sup> march 2019

(thousand MAD)

	03/31/2019	03/31/2018
<b>OPERATING INCOME FROM BANKING ACTIVITIES</b>	<b>5 027 177</b>	<b>4 681 616</b>
Interest and similar income from transactions with credit institutions	267 256	251 456
Interest and similar income from transactions with customers	2 444 695	2 274 585
Interest and similar income from debt securities	69 860	67 201
Income from equity securities and Sukuk certificates	651 365	626 396
Income from Moudaraba and Mourabaha securities		
Income from lease-financed fixed assets	43 879	6 044
Income from fixed assets given in Ijara		
Fee income provided from services	456 020	425 823
Other banking income	1 094 102	1 030 111
Transfer of expenses on investment deposit received		
<b>OPERATING EXPENSES ON BANKING ACTIVITIES</b>	<b>1 491 544</b>	<b>1 529 968</b>
Interest and similar expenses on transactions with credit institutions	244 026	179 717
Interest and similar expenses on transactions with customers	556 831	624 124
Interest and similar expenses on debt securities issued	63 217	44 651
Expenses on Moudaraba and Moucharaka securities		
Expenses on lease-financed fixed assets	18 649	8 871
Expenses on fixed assets given in Ijara		
Other banking expenses	608 821	672 605
Transfer of income on investment deposits received		
<b>NET BANKING INCOME</b>	<b>3 535 633</b>	<b>3 151 648</b>
Non-banking operating income	7 737	40 525
Non-banking operating expenses		
<b>OPERATING EXPENSES</b>	<b>1 188 008</b>	<b>1 142 958</b>
Staff costs	555 380	521 766
Taxes other than on income	31 728	31 782
External expenses	463 033	471 722
Other general operating expenses	5 327	6 005
Depreciation, amortisation and provisions	132 540	111 683
<b>PROVISIONS AND LOSSES ON IRRECOVERABLE LOANS</b>	<b>356 285</b>	<b>315 205</b>
Provisions for non-performing loans and signature loans	238 036	228 005
Losses on irrecoverable loans	21 549	20 615
Other provisions	96 700	66 585
<b>PROVISION WRITE-BACKS AND AMOUNTS RECOVERED ON IMPAIRED LOANS</b>	<b>104 945</b>	<b>117 602</b>
Provision write-backs for non-performing loans and signature loans	87 038	98 064
Amounts recovered on impaired loans	2 646	7 957
Other provision write-backs	15 261	11 581
<b>INCOME FROM ORDINARY ACTIVITIES</b>	<b>2 104 021</b>	<b>1 851 612</b>
Non-recurring income	4 430	7 416
Non-recurring expenses	33 434	1 853
<b>PRE-TAX INCOME</b>	<b>2 075 017</b>	<b>1 857 175</b>
Income tax	563 984	472 834
<b>NET INCOME FOR THE FINANCIAL YEAR</b>	<b>1 511 033</b>	<b>1 384 341</b>